

Message Text

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PAGE 01 BONN 12087 221836Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----040145 230335Z /70

R 221831Z JUL 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0022
AMCONSUL MUNICH

UNCLAS BONN 12087

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - PERKIN-ELMER, POMONA, CA

REF: BONN 11620

AMCONSUL MUNICH REPORTS:
DESPITE SEVERAL EFFORTS, WE COULD NOT FIND AN
INTERESTED PARTY FOR THIS ADS.

ACCORDING TO INFORMATION DEVELOPED BY ONE KNOWLEDGEABLE
CONTACT, MANY SERVICE PROBLEMS SEEM TO BE CAUSED BY
INITIAL DEFECTS OF THIS APPARATUS, CUSTOMERS COMPLAINED
ABOUT CLOGGED ORIFICES AND IN GENERAL ABOUT THE
PATIENT-APPARATUS INTERFACE, WHICH WAS NOT PERFECT
IN THOSE CASES WHERE PATIENT MONITORING WAS REQUIRED,
SO THAT THE SERVICE REQUIRED SURPASSED THE PROFIT
WHICH WAS MADE. FURTHERMORE IT WAS STATED THAT THE
SERVICE SUPPORT FROM THE HEAD OFFICE IN THE USA
WAS NOT SUFFICIENT. OUR CONTACT STATED THAT, IN HIS
OPINION, THE APPARATUS COULD SELL IN GERMANY WHEN
SERVICE PROBLEMS ARE SOLVED SATISFACTORILY OR ARE
DIMINISHED, ALTHOUGH CONSIDERABLY CHEAPER COMPETITION
FROM ENGLAND IS POPPING UP.

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THE THREE MUNICH FIRMS MENTIONED IN THE LIST SUPPLIED
BY PERKIN-ELMER WERE CONTACTED BUT WERE NOT INTERESTED
IN SUBJECT OFFER.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN12087
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770263-0273
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770731/aaaaazxr.tel
Line Count: 61
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 94c1ea65-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 BONN 11620
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 24-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1783082
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - PERKIN-ELMER, POMONA, CA
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/94c1ea65-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
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